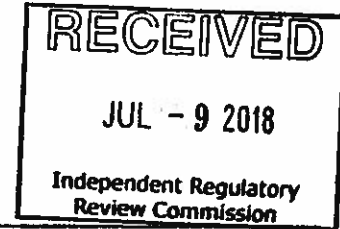


3203

From: cynthia lombardi  
To: ST. Regulatory Counsel  
Subject: Regulation #16A-724(Irrc#3203)  
Date: Thursday, July 5, 2018 5:28:52 PM



To Whom it may concern

I am a Pa Licensed Massage Therapist in Business in the city of Philadelphia for 26 years.  
**I HAVE WORKED VERY HARD TO HAVE MY OWN BUSINESS IN CENTER CITY PHILADELPHIA  
AND I HAVE MADE A LOT OF PERSONAL SACRIFICES TOO.**

How much do you think that I make a year??

I am inundated with expenses for my private practice here in the city of Philadelphia  
The city is crushing small businesses and will soon get rid of there very loyal tax base.

You have no idea how much I personally pay to have a private practice in the city of Philadelphia.

My office is The Land Title Building and I pay electric, real estate taxes, use and occupancy tax, operating expenses, liability & health insurance, net profits tax & sales use tax, phone, computer and laundry, continuing Education classes which start around 200\$ and CPR certification all of this on top of my rent. I'm a single woman I own a home & have a mortgage and all home expenses and a car with car insurance. It is not easy having a small business in center city Philadelphia.

I do not have an hourly wage & I am only paid when I work on a client. I can't even afford to take a vacation.

I really do not know how much more of this that I can take!

**I would like to voice my LOUD opposition to the proposed increase in the license renewal fee from \$75.00 to \$200.00!**

I am appalled at this amount of money. I find this outrageous and its highway robbery. This is a 150% increase!!!!

Can you please tell me and the rest of the Licensed massage therapists in Pennsylvania what the increase is for & what service do you do for us to warrant such an increase?

Since massage is not covered by health insurance clients pay out of pocket. If there is a recession or people retire or they lose their jobs this is one of the first things that people will cut out of their budget. **This causes my income to fluctuate.**

I am not in this business to become wealthy like a greedy corporation. I do this work because I love it and have a knack for it, I do it to help people feel better in their bodies and give them help that they cannot get anywhere else. I create solid relationships with my clients that last for decades. There's only so much that I can charge my clients and so

**much that the market will bear.**

**I am writing to ask you to seriously reconsider the amount of this proposed increase.  
IT will create a devastating financial hardship for me.**

**Thank you  
Sincerely  
Cynthia Lombardi**

Here's my website:

[www.CynthiaLombardi.abmp.com](http://www.CynthiaLombardi.abmp.com)



**Cynthia M. Lombardi, LMT PA  
Licensed Massage Therapist  
MSG ...**

[www.cynthialombardi.abmp.com](http://www.cynthialombardi.abmp.com)

Massage Therapy, knots, arthritis,  
headache, foot pain, increase mobility, reduce  
pain, prenatal massage, Swedish, Deep Tissue,  
Reiki, Healing, Foot reflexology, Craniosacral  
therapy, Lymph Drainage therapy.

**Cynthia M. Lombardi, BS, LMT, RM  
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**1992-2018 Celebrating 26 years of providing quality Massage &  
Bodywork to my community**